



**SOUTH FLORIDA WORKFORCE INVESTMENT BOARD
GLOBAL TALENT AND COMPETITIVENESS (GTC)
COUNCIL MEETING
Thursday, April 20, 2017
8:00 AM**

Doubletree by Hilton Miami Airport Hotel &
Convention Center
711 NW 72nd Avenue
Miami, Florida 33126

AGENDA

1. Call to Order and Introductions
2. Approval of GTC Council Meeting Minutes
 - A. February 16, 2017
3. Information - Employed Worker Training (EWT) Update
4. Recommendation as to Approval to Allocate Funds to Transitions, Inc.
5. Recommendation as to Approval of Workforce Services Contractors
6. Recommendation as to Approval of Youth Services Contractors



SFWIB GLOBAL TALENT AND COMPETITIVENESS COUNCIL

AGENDA ITEM NUMBER:

DATE: April 20, 2017 at 8:00AM

AGENDA ITEM SUBJECT: MEETING MINUTES

February 16, 2017 at 8:00 A.M.
 Doubletree Hotel – Exhibition Center
 711 N.W 72nd Avenue
 Miami, FL 33126

| COMMITTEE MEMBERS IN ATTENDANCE | SFWIB STAFF | OTHER ATTENDEES (AUDIENCE) |
|--|---|---|
| 1. Ferradaz, Gilda– <i>Chairwoman</i> 2. Brecheisen, Bruce 3. Brown, Clarence 4. Ludwig, Philipp 5. Russo, Monica | Beasley, Rick Graham, Tomara Kavehersi, Cheri | Brito, Hilma – Rescare, Inc. Buckley, Steve – South Florida Academy of AC |
| COMMITTEE MEMBERS NOT IN ATTENDANCE 6. del Valle, Juan Carlos, <i>Vice-Chairman</i> 7. Gazitua, Luis 8. Piedra, Obdulio 9. Roth, Thomas 10. West, Alvin | | Collazo, Jenette – <i>Cuban American National Council, Inc.</i> Collazo, Julio – <i>Cuban National Council, Inc.</i> Daverman, Darnelle – <i>New Horizons, Inc.</i> Flores, Oscar – <i>Compu-Med Vocational Careers</i> Lopez, Sonia - <i>Cuban National Council, Inc. (CNC)</i> Perez-Borroto, Connie – <i>Youth Co-Op, Inc.</i> Prieto, Susana – <i>Future Tech Institute</i> |

Agenda items are displayed in the order they were discussed.

1. Call to Order

Global Talent and Competitiveness (GTC) Council Chairwoman Gilda Ferradaz called the meeting to order at 8:53am, asked all those present introduce themselves. She noted that a quorum had not been achieved.

2. Recommendation as to Approval of August 18, 2016, October 20, 2016 and December 15, 2016 Meeting Minutes

Deferred due to lack of quorum.

3. Recommendation as to Approval of the TechHire Training (THT) Policy

Chairwoman Gilda Ferradaz introduced the item and Business Services Manager Cheri Kavehersi further presented and read the item into record.

Chairwoman Ferradaz had questions regarding Section VI. Eligibility listed on page 5 of SFWIB TechHire Training Policy. She asked whether if an individual is required to meet all criteria listed. Ms. Kavehersi responded, "No." She further explained that the target populations are employed and unemployed Adult and Dislocated Workers.

Mr. Brecheisen inquired about the consistency of policies in comparison to others drafted by entities with similar programs. Ms. Kavehersi explained. He inquired about differences and Ms. Kavehersi explained.

Mr. Brecheisen also inquired about the consistency of Section B. (Proposal Review) listed on page 8 of the SFWIB TechHire Training Policy. He asked whether if this is a standard process for all SFWIB policies. Ms. Kavehersi responded, "Yes" then further explained.

Item moved to the full board by consensus of the members present.

4. Recommendation as to Approval of New Training Vendors and Programs

SFWIB Chairwoman Gilda Ferradaz introduced the item. Ms. Kavehersi further presented and read the item into record.

Chairwoman Ferradaz inquired about the campus location being located in Broward County. Ms. Kavehersi explained.

Mr. Ludwig asked whether there are similar providers located in Broward. Ms. Kavehersi responded, "Yes" then further explained.

A representative of South Florida Academy of Air Conditioning, LLC appeared before the Council and responded to the various questions by explaining there are a total of 26 students enrolled in the following semester of which 15 of those enrolled are from Miami-Dade County (north of Miami-Dade particularly those residing in the City of Aventura and Sunny Isles Beach).

Mr. Brown inquired about their record of high placements with regards to where the jobs were located. The representative explained that the School would host a job fair following each graduation session. Mr. Brown asked what percentages of jobs were

from Miami-Dade. The representative explained that resumes are sent out to employers within a ten mile radius of the graduate's zip code and he further explained.

Chairwoman verified their placement rate and the representative responded 92% with a graduation rate of 100%.

Mr. Brecheisen verified stated tuition costs and asked whether there was any data report available showing the amount of committed Miami-Dade students that participated in any of the programs located in either South or Central Broward were successfully placed into Jobs within the area they resided. He also asked whether there is current partnership with Broward's workforce board (CareerSource Broward). Ms. Kavehersi further explained.

Chairwoman Ferradaz verified whether there are other similar programs located in Miami-Dade. Ms. Kavehersi responded, "Yes."

Chairwoman Ferradaz asked specifically the type of current partnerships with CareerSource Broward and Ms. Kavehersi explained that the only employer/ business related partnerships with Broward.

Ms. Russo provided her feedback by giving a scenario the possibility of opening employment opportunities for particularly men that are in need of Jobs.

There was continued discussion.

Mr. Brecheisen requested this item be deferred due to the following guidelines:

- Data showing the location of placements and amounts

The representative offered a conditional contract approval with the following terms:

- A required recruitment of 10 Miami-Dade County Students for the Year with;
- A required placement of all 10 potential graduates (100% program completion rate) into jobs located within Miami-Dade County (100% job placement rate).

Ms. Kavehersi noted that the participants chooses the school he/or she wants to attend from a list of approved listing of schools/programs. She further explained the current threshold (70%/70%/70%).

Mr. Ludwig concurred with Mr. Brecheisen's request and recommended deferring the item.

Chairwoman Gilda Ferradaz inquired about potential process delays/lapse of funding should this item gets deferred. Ms. Kavehersi explained.

Mr. Ludwig inquired about program semester dates and the representative responded that semesters begin in the months February, May, August and October then provided further explanation.

Mr. Brown stated that he didn't feel it was necessary to defer this item.

Ms. Kavehersi explained that staff that if this item does not get differed, staff will verify with legal of proposed stipulations.

Executive Director Rick Beasley briefly shared the process of moving the item based on consensus.

After continued discussion, the consensus of the members present moved the item to the full Board with the terms recommended by the potential training vendor. SFWIB staff will draft a revised policy thereafter.

There being no further business to come before the Committee, the meeting adjourned at 9:23am.



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 4/20/2016

AGENDA ITEM NUMBER: 3

AGENDA ITEM SUBJECT: TECHNO COATINGS, INC. EMPLOYED WORKER TRAINING (EWT) UPDATE

AGENDA ITEM TYPE: **INFORMATIONAL**

RECOMMENDATION: N/A

STRATEGIC GOAL: **BUILD DEMAND-DRIVEN SYSTEM W/ EMPLOYER ENGAGEMENT**

STRATEGIC PROJECT: **Emphasize work-based learning and training**

BACKGROUND:

On March 13, 2017, the SFWIB Executive Director approved an Employed Worker Training (EWT) application in the amount of \$49,500 for Techno Coatings, Inc. In accordance of the Application Review/Approval section VIII (B) (1-3) of the Employed Worker Policy, the SFWIB Executive Director has the authority to approve application requests \$50,000 or less.

Techno Coatings, LLC is a for-profit interior aircraft finishing company and FAA Repair Station, located in Miami, FL. The ISO 9001 certified facility is a leading industrial and commercial coatings contractor with a national client base that remains a major part of TECHNO AEROSPACE®.

Due to a decline in the aerospace industry, increased competition, and the need to meet the unique demands of clients while remaining in compliance with FAA regulations, Techno Coatings, LLC employees required a skills upgrade in problem solving, analytical and operational processes.

An American Society for Quality (ASQ) approved customized Define-Measure-Analyze-Improve-Control (DMAIC) / Plan-Do-Check-Act (PDCA) training will be delivered to 127 of the company's 210 employees. DMAIC is a data-driven quality strategy used to improve, optimize, and stabilize business processes and designs. The DMAIC improvement cycle is the core tool used to drive Six Sigma projects. The project will focus on the following training:

- Level 1: Advanced Process Improvement | – training for this level will be on the fundamentals of how to implement the first stage (Define) of the DMAIC/PDCA problem solving model/structure by which to identify issues and create change to improve work processes.

- Level 2: Basic Process Management – training for this level will be on the second and third stages of the DMAIC (Measure and Analyze). Employees will learn how to isolate and identify symptoms, issues and opportunities, and how to analyze the information to find root causes.
- Level 3: Prioritizing Solutions, Establishing Timelines – training for this level will be on the fourth and fifth stages (Improve and Control). Employees will learn how to develop and apply solutions and corrective actions to make improvements, track and measure whether the actions taken had a positive impact to sustain improvements.

Employees who successfully complete the training will receive a certificate of completion. Training is projected to be completed by June 15, 2017.

The table below sets forth the cost of the project.

| Project Amount | Number of Employees to be Trained | Cost per Participant |
|----------------|-----------------------------------|----------------------|
| \$49,500.00 | 127 | \$389.76 |

FUNDING: As described within the background section

PERFORMANCE: As described within the background section

NO ATTACHMENT



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 4/20/2017

AGENDA ITEM NUMBER: 4

AGENDA ITEM SUBJECT: ALLOCATION OF TRAINING FUNDS TO TRANSITIONS, INC.

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: SFWIB staff recommends to the Global Talent Competitiveness Council to recommend to the Board the approval to allocate an amount not to exceed \$200,000 in Workforce Innovation and Opportunity Act (WIOA) training funds to Transitions, Inc., as set forth below.

STRATEGIC GOAL: **IMPROVE SERVICES FOR INDIVIDUALS W/ BARRIERS**

STRATEGIC PROJECT: **Emphasize work-based learning and training**

BACKGROUND:

On March 3, 2017, Transitions, Inc. submitted a request to the SFWIB Executive Director for additional training funds in the amount of \$200,000 for 26 On-the-Job Training (OJT) and Paid Work Experience (PWE) agreements. The Board initially approved an allocation of \$ 411,882 in Workforce Innovation and Opportunity Act (WIOA) Adult and Dislocated Worker training funds to Transitions, Inc. on June 23, 2016, as part of the fiscal year 2016-17 SFWIB budget.

Transitions, Inc.'s Executive Director, Anne Manning, made the request due to the organization meeting their contractual goal of 50% expended and 75% obligated by March 31, 2017; therefore, the 26 OJT/PWE agreements will result in a funding shortage of \$200,000 by May 2017

Due to the depletion of the initial funding level awarded as part of the 2016-2017 budget, SFWIB staff recommends the following supplemental allocations to Transitions, Inc.:

- WIOA Adult/Dislocated Worker \$100,000.00

The proposed allocation is awarded from training funds.

FUNDING: Workforce Innovation and Opportunity (WIOA) Adult, Dislocated Worker and Rapid Response

PERFORMANCE: N/A

NO ATTACHMENT



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 4/20/2017

AGENDA ITEM NUMBER: 5

AGENDA ITEM SUBJECT: WORKFORCE SERVICES CONTRACTORS

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: SFWIB Staff recommends the Global Talent and Competitiveness Council to recommend to the Board the authorization for staff to negotiate contracts with Workforce Services RFP respondents based on available funding, as set forth below.

STRATEGIC GOAL: **STRENGTHEN THE ONE-STOP DELIVERY SYSTEM**

STRATEGIC PROJECT: **Enhance CSSF performance system**

BACKGROUND:

At its February 16, 2017 meeting, the SFWIB approved the Executive Committee's recommendation to authorize staff to release a Request for Proposals (RFP) for Workforce Services for the program year beginning July 1, 2017.

Staff released a Workforce Services RFP to the public on February 24, 2017, soliciting proposals from organizations capable of providing Workforce Services within Local Workforce Development Area 23. A total of seven organizations responded by the prescribed deadline.

The proposals submitted were evaluated based on the criteria detailed in the RFP. A Public Review Forum was held on April 17, 2017 wherein respondents' preliminary scores were disclosed. The reviewers provided scores per respondent. The attached table indicates the results of the Public Review Forum.

SFWIB staff recommends the Global Talent and Competitiveness Council to recommend to the Board the authorization for staff to negotiate contracts with the Workforce Services RFP respondent(s) that have the highest score over the 80-point threshold, and have met the due diligence requirements for the location requested, based on available finding.

Respondents that satisfied the 80-point threshold, but did not meet due diligence, a contract award is contingent upon the respondent meeting the required due diligence. Respondents will have the opportunity to provide documentation to the SFWIB Office of Continuous Improvement to meet the due diligence requirement.

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 4/20/2017

AGENDA ITEM NUMBER: 6

AGENDA ITEM SUBJECT: YOUTH SERVICES CONTRACTORS

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: SFWIB Staff recommends the Global Talent and Competitiveness Council to recommend to the Board, the authorization for staff to negotiate contracts with Youth Services RFP respondents based on available funding, as set forth below.

STRATEGIC GOAL: **DEDICATED COMMITMENT TO YOUTH PARTICIPATION**

STRATEGIC PROJECT: **Enhance CSSF performance system**

BACKGROUND:

At its February 16, 2017 meeting, the SFWIB approved the Executive Committee's recommendation to authorize staff to release a Request for Proposals (RFP) for Youth Services for the program year beginning July 1, 2017.

Staff released a Youth Services RFP to the public on February 24, 2017, soliciting proposals from organizations capable of providing Youth Services within Local Workforce Development Area 23. A total of 11 proposals were received by the prescribed deadline (four for the In-School Youth program and seven for the Out-of-School Youth program).

The proposals submitted were evaluated based on the criteria detailed in the RFP. A Public Review Forum was held on April 17, 2017 wherein respondents' preliminary scores were disclosed. The reviewers provided their scores per respondent. The attached table indicates the results of the Public Review Forum.

Staff recommends the Global Talent and Competitiveness Council to recommend to the Board the authorization for staff to negotiate contracts with the Youth Services RFP respondents that have satisfied the 80-point threshold and have met the due diligence requirements.

Respondents that satisfied the 80-point threshold, but did not meet due diligence, a contract award is contingent upon the respondent meeting the required due diligence. Respondents will have the opportunity to provide documentation to the SFWIB Office of Continuous Improvement to meet due diligence requirement.

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT